



Jobtoolz – Sales Development Representative (SDR)

SaaS Sales Development Representative with plenty of commercial flair wanted

Ready to make your mark and drive impact on Jobtoolz's growth and internationalization? If you check all the boxes below, don't hold back - apply now!

You actively hunt for potential customers through various channels (phone, email, LinkedIn) and know exactly how to strike the right chord with prospects. Cold lead to warm contact? You make them melt like snow in the sunshine!

☞ You keep our Sales Representatives' calendars filled by scheduling qualified demo calls that truly lead somewhere.

As the bridge between marketing and sales, you filter incoming leads. With your sharp commercial radar, you instantly spot where our solution adds real value.

With your strategic market insights, you help our marketing team make campaigns even more effective. Together, we'll build an ironclad lead-generation machine.

Sales Development Representative of our dreams...

... is a natural-born hunter who works with a results-driven mindset to build a solid sales pipeline.

... might not have many miles on the clock yet, but brings tons of energy to hit the ground running. We'll teach you all the tricks of the trade.

... takes ownership, dares to take initiative, and isn't afraid to ask questions when needed.

... communicates fluently in Dutch and English. Do you speak French too? Extra points for you!

... is bursting with AMBITION to grow, both personally and with our company!

What's in it for you?

- A wage of course!
- A training budget to further develop yourself professionally and map out your own career path.
- We don't have a cafeteria, but we do have a cafeteria plan.
- Meal vouchers and eco vouchers.
- The most comprehensive & innovative hospitalisation insurance that also covers outpatient expenses.
- Up to 31 holidays to spend enough time with your family and friends.
- A laptop (du-uh).

- A hybrid working environment with sliding hours.
- Team activities. A lot. A lot.
- Team talks on Fridays with unlimited access to our Jobtoolz booze bar.
- An unhealthy dose of competitiveness over a fierce game of ping-pong or darts.
- Treats à volonté from our (bad) losers after such fierce games.
- An A-team with goodies to go for it every day.

Got an appetite?

Send us your CV, cover letter, criminal record extract, your national register num....

Just kidding!

All you have to do is click 'apply' and blow us away with your thrive and passion for the Quality Assurance job. We'll get the coffee ready in advance.

See you soon!

<http://www.jobtoolz.com>